

Transitioning to a Rest of World Focus

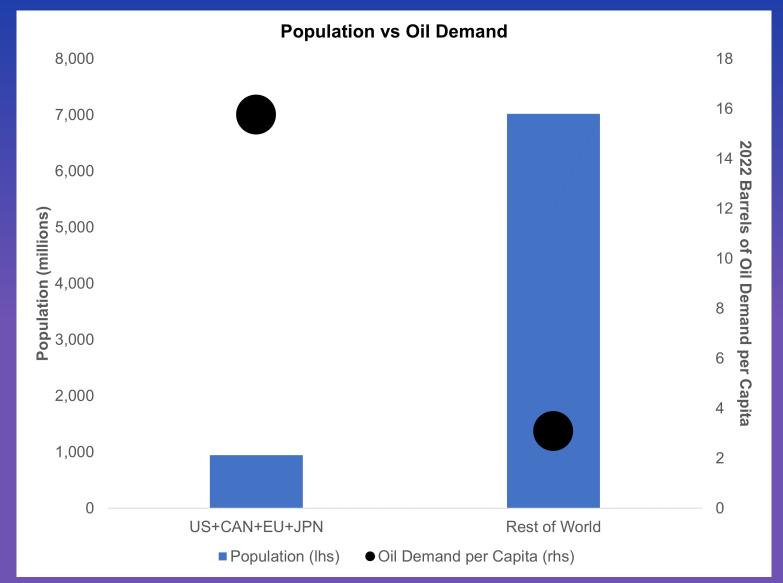
The Energy Transition Needs to Transition

Rest of World Energy Needs are Massive

- Recenter "energy transition" to Rest of World needs and away from EU/US dictates
- Financing energy supply growth a key concern
- Hierarchy of needs will drive energy demand
- Domestic S/D balances can create different motivations by country: No one-size-fits-all

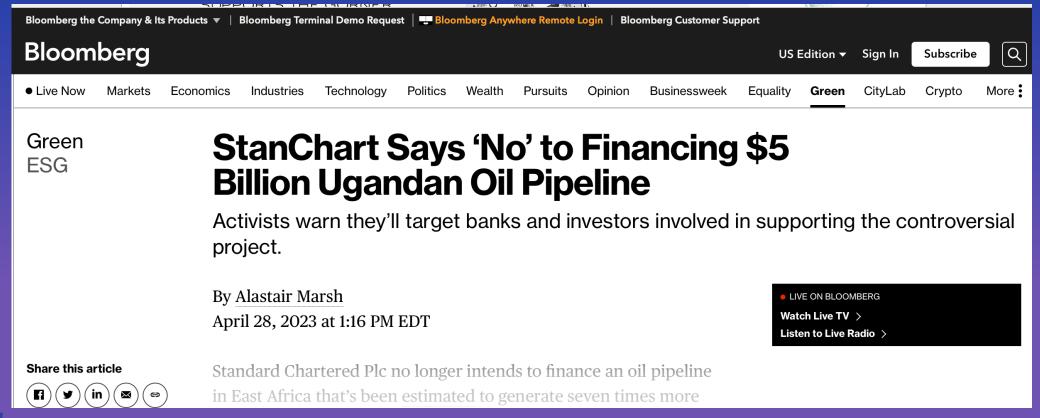


Energy Needs of Rest of World is Massive





A Spotlight on Financing: Africa





Africa: Economic & Social Justice

- A 200-250 kb/d Uganda-to-Tanzania pipeline is off limits to western finance?!?
- 1.3 billion people Africa use 4 mn b/d vs
 900 million in US/CAN/EUR using 36 mn b/d.
- Africa exports over 3 mn b/d more oil to ROW.
- Any lessons from history to be mindful of when it comes to African resources and people?



Energy Supply Considerations

- Domestic resources trump imports
- Domestic coal cheaper than oil or LNG
- Renewables and other new technologies can selectively compete
- Opportunity for more energy efficient growth
- "Nuclear Marshall Plan" needed

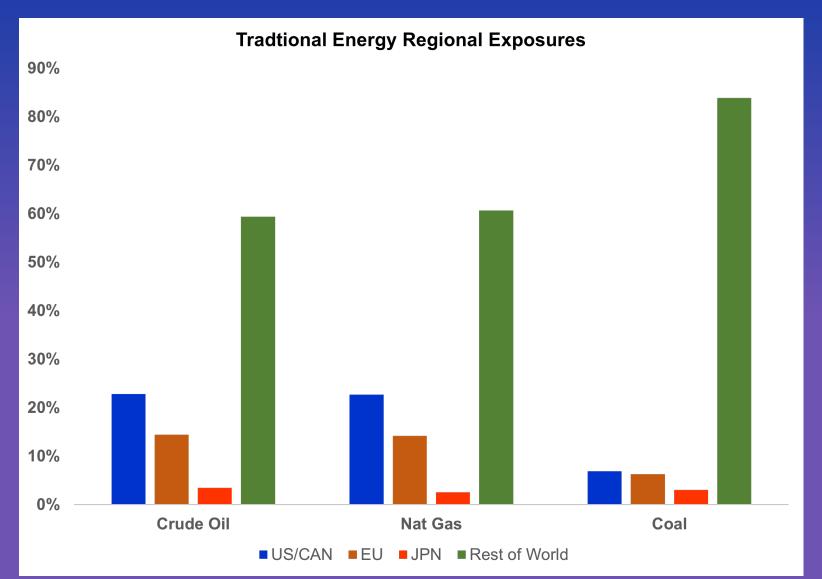


S/D Balances Vary By Country

	Demand	Supply	Net Exports (Imports)	Imports % of Demand	Population (millions)
Crude oil (b/d)			(,		(,
US/Canada	22.1	22.0	(0.1)	0%	374
Europe	14.0	3.4	(10.6)	-76%	601
China	15.8	4.0	(11.8)	-75%	1,440
India	5.0	0.7	(4.2)	-85%	1,330
Africa	3.9	7.3	3.4	86%	1,300
Nat gas (Bcm)					
US/Canada	945.9	1,106.5	160.6	17%	
Europe	571.1	210.4	(360.6)	-63%	
China	383.5	209.2	(174.3)	-45%	
India	62.2	28.5	(33.6)	-54%	
Africa	164.4	257.5	93.1	57%	
Coal (EJ)					
US/Canada	11.1	12.8	1.7	16%	
Europe	10.0	5.8	(4.2)	-42%	
China	86.3	85.1	(1.2)	-1%	
India	20.1	13.5	(6.6)	-33%	
Africa	4.2	6.0	1.8	44%	



Coal Most Exposed to ROW







Self determination and commercial opportunity



Disclaimer

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